





HOME | WHAT'S NEW | APPAREL

o 24

May 16, 2025

PDS Ltd. posts strong FY25 results with 21% revenue and 19% profit growth

By Press Release

PDS Limited, a global fashion infrastructure and solutions company, has reported a strong financial performance for Q4 and the full year of FY25, driven by broad-based growth across geographies and robust demand from global brands and retailers.

The company clocked a Gross Merchandise Value (GMV) of ₹18,744 crore for FY25, marking a 25% year-on-year (y-o-y) increase, while consolidated revenue rose 21% y-o-y to ₹12,578 crore. Profit After Tax (PAT) stood at ₹241 crore, up 19% from the previous fiscal, underscoring PDS's consistent focus on operational efficiency and global expansion.

In Q4 FY25 alone, GMV reached ₹5,007 crore (up 14% quarter-on-quarter), revenue from operations rose to ₹3,526 crore (up 13%), and PAT surged to ₹75 crore—an impressive 76% q-o-q growth.

Pallak Seth, Executive Vice Chairman, said, "The industry is at an inflection point, marked by two key developments that have the potential to shape its future. At PDS, we have responded to the evolving global landscape with agility and foresight—enhancing our sourcing capabilities, driving operational efficiencies, and positioning ourselves ahead of the curve. Recent shifts, such as the US tariff adjustments and the advancement of the UK- India FTA, are well-timed catalysts that support our strategic vision and unlock new opportunities for sustainable growth."

Despite a slight decline in gross margin and EBITDA margin—down 23 bps and 14 bps respectively on an annual basis—PDS managed to significantly boost EBITDA by 17% yo-y to ₹457 crore.

Sanjay Jain, Group CEO said, "FY25 has been a year of strong, broad-based growth for PDS. Growth was visible across all geographies, with the Americas leading at 39%, reflecting the strength of our global platform. Our strong order book of over \$600

million in early April, up 14% from last year, gives us confidence in the year ahead. Supported by BCG, we have initiated a series of cost optimisation and transformation initiatives that are expected to deliver tangible results and further enhance operational efficiency."

The company has proposed a total dividend of ₹3.35 per share, comprising an interim dividend of ₹1.65 already paid during HIFY25, representing 30% of the EPS and 168% of the face value.

With a strong presence spanning over 90 offices across 22 countries and a workforce exceeding 4,500 employees, PDS continues to deliver end-to-end fashion infrastructure solutions, managing over \$2.2 billion in GMV annually.

MAY 16, 2025

